



## About Us

### Our Philosophy

Today clients require more sophistication and are more demanding. Client will always keep changing and so will consulting business. We strongly believe that true value addition provided by consulting business is about knowledge sharing and meeting client's business objectives. Knowledge that helps improve overall productivity and efficiency.

Consulting companies must draw a framework of services, driven by processes, that not only demonstrate technical expertise, but operational excellence, functional efficiency, management effectiveness, financial viability, and a deeper understanding of client's business objectives and deliverables, too.

Consulting companies must leverage their network of resources in combining the parameters, efficiently, required to deliver a solution that meets client's business objectives and goals and exceed their expectations.

### Our Values

Establishing relationships built on trust, integrity, and knowledge. Mutual respect and professionalism are the foundation of any business.

We have a deep sense of commitment towards our employees, customers, and business partners, to develop and sustain long term business relationships based on ethical business practices, high quality services, and deliver on our promise, every time.

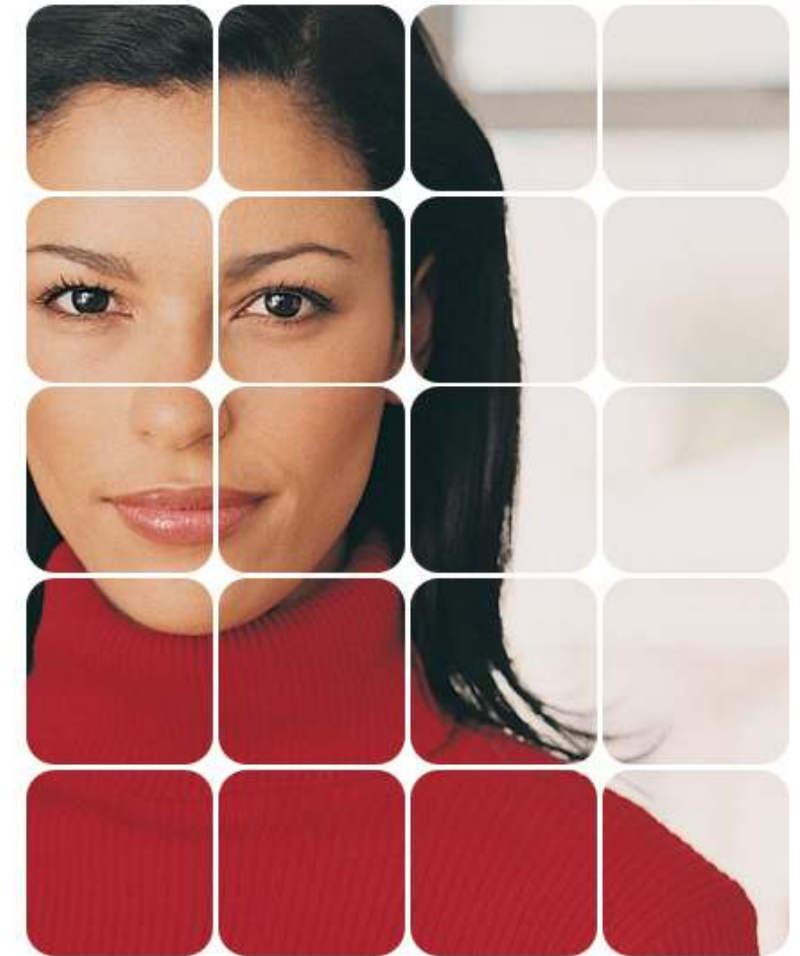
### Our Credentials

- Nominated by Sabre Holdings, a S&P 500 Company, for 'MBE Supplier of the year 2005' award.
- Nominated by DFW-MBC for 'MBE Class -II' Supplier of the year 2005 award.
- Rated as one of the 'Top Women Owned Business' in United States by DiversityBusiness.Com.

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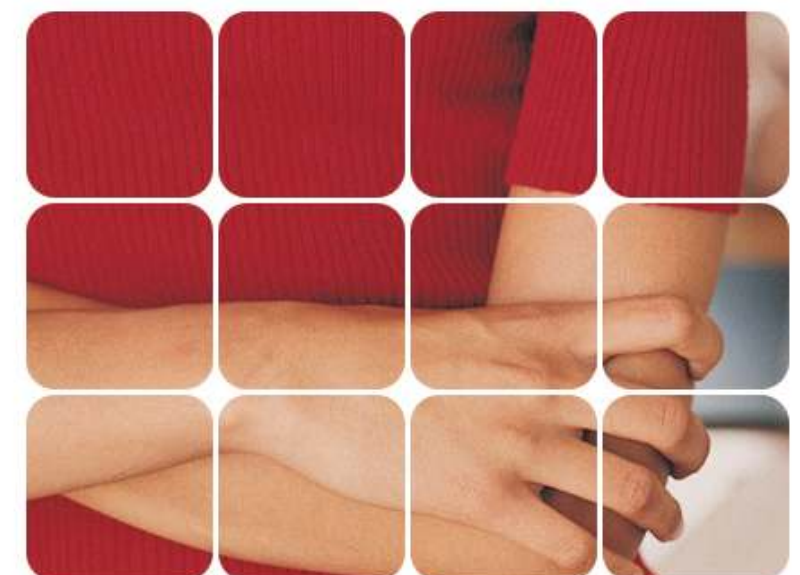


## 4 CONSULTING, INC.

### PROJECT MANAGEMENT

APPLYING KNOWLEDGE, SKILLS & TOOLS

### Knowledge Based Consulting



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# PROJECT MANAGEMENT

## A Brief Overview

Project management is the application of knowledge, skills, tools and techniques to a broad range of activities in order to meet the requirements of the particular project, which is a temporary endeavor undertaken to achieve a particular aim.

Typically, all projects go through definite and describable phases. Each phase is brought to some sense of closure as the next phase begins and is made to result in discrete products or accomplishments (e.g., test results) to provide the starting point for the next phase; Phase transitions are ideal times to update planning baselines, to conduct high level management reviews, and to evaluate project costs and prospects.

The different phases in project management are as follows: initiation, planning, execution and closure. Cost and schedule estimates, plans, requirements, specifications, and so forth, are updated and evaluated at the end of each phase, sometimes before deciding whether to continue with the project. Large projects are usually structured to have major program reviews at the conclusion of significant project phases. These decision-points in the life of a project are called Major Milestones.

The following illustrates how the concept of project phases is incorporated into a new product development methodology.



This illustrates the linking of major milestone review meetings with the completion of each phase. Milestone decisions are made after conducting a major program review where the project manager presents the approved statement of requirements, acquisition strategy, design progress, test results, updated cost and schedule estimates, and risk assessments, together with a request for authorization to proceed to the next phase. The early phases usually shape the direction for all further efforts on the project. They provide requirements definitions, evaluation of alternative approaches, assessment of maturity of technologies, review of cost, schedule and staffing estimates, and development of specifications.

Milestone completions are also defined in terms of "exit criteria" as well as by calendar dates. The use of "event based" schedules rather than date-based schedules ties project phase completions to the successful achievement of predetermined criteria such as completion of testing, demonstration of prototypes, adequacy of technical documentation, and approval of conceptual designs and specifications. If project phases take place over a long duration of time, interim deliverables are provided to give the customers and sponsors a sense that work is being accomplished, to provide an opportunity for feedback, and to capture project successes in documented form.

The project planning process is built around the project life cycle and particular care is given to defining the work required to be accomplished in each phase. This includes definition of the deliverables to be produced, identifying testing and demonstrations to be completed, preparing updates of cost and schedule estimates, re-assessing risks, and conducting formal technical and management reviews.

## Processes

Almost all Fortune 1000 firms, Middle-Market companies, Government organizations, and Technology companies have chosen "Processes On Demand" for PMO Setup over other alternatives and approaches, both vendor and in-house developed. Processes On Demand is a Sarbanes-Oxley (SOX) compliant project management process software solution designed to work with the existing IT infrastructure, project management applications, and user tools in the project. The PMO Setup offers a rapid implementation in a variety of IT environments from intranet/LAN deployments to collaboration platform deployments such as Microsoft SharePoint, IBM Lotus Team Workplace, and others.



## Solutions Delivery by 4Ci

The overall planning and co-ordination of a project from inception to completion; aimed at meeting the client's requirements and ensuring completion on time, within cost and to required quality standards. 4Ci has knowledge, skills, tools, & techniques and experience in applying these to a broad range of activities for a particular project. 4Ci resources have experience in project scoping, planning, execution, management, & closing process. Our project managers have hands on experience with project integration management, scope management, time management, cost management, quality management, human resource management, communication management, risk management, & procurement management.



## Tools & Techniques

4Ci consultants have experience with project management tools from Microsoft (MS Project, VISO) & IBM (Rational Suite) and use UML standards for design.



## Methodology

The objective is to provide a solution that is scalable, efficient, & cost effective. Our project management methodology clearly defines processes, roles, & responsibilities for each step involved: Business Understanding, Project Scoping & Planning, Development, Implementation, Deployment, & Maintenance.

For successful completion of a project it is critical to have clarity in business requirements & objectives; and to achieve this we FOCUS on following stages of software development life cycle from the very beginning: business requirements gathering, project management plan, change control procedure, configuration management procedure, communication procedure, status meeting, status reports, & testing Process.

The typical SDLC models that 4Ci project managers are experience with are:

- COTS
- Iterative, Spiral, Agile, Scrum, XP
- RUP, MSF

## Geographic Density

4Ci's network of resources is spread across North America. With global delivery offices in Dallas, Texas, we have the bandwidth & resources to source & deliver consultants anywhere within North America. Whether it's a need for single resource or project team, 4Ci has the capability, network, and infrastructure to respond within specified time frame.

## Our People

### David S. Alisauksi, PMP Senior Project Manager

David has over twelve years of experience in project management, enterprise application integration and object oriented software development techniques. A member of Project Management Institute (PMI), David is a PMP certified project management professional.

David has experience in managing projects using Agile, SCRUM, XP, RUP, and waterfall methodologies. He has directly managed cost, schedules, and resource variances. David has delivered various business solutions for telecom, transportation, and retail industry sectors. His experience includes solutions for marketing applications, enterprise integration of pre-packaged products, wireless application solutions, call center applications, and data-warehouse applications.

Prior to entering information technology industry, David was for 11 years employed with United States Air Force. A major in information systems technology, David completed his graduation from University of Phoenix.